

2026 MOWA Convention Registration

February 2-3, 2026



The Minnesota Onsite Wastewater Association (MOWA) presents the 2026 Minnesota Onsite Wastewater Convention on February 2-3, 2026. The Trade Show is a very important part of our convention. **MOWA offers exhibitors the opportunity to contact industry professionals AND show support of MOWA at the only onsite wastewater convention in Minnesota.**

At the 2026 convention, we will offer many booths at The Duluth Entertainment Convention Center (DECC) in Duluth, Minnesota. We will continue with the two-day convention format and several sponsorship opportunities. Exhibitors will have the choice to attend both days of the convention – including all CEUs, meals and entertainment – for the single price of the booth fee! We'll have games geared toward exhibitor-attendee interaction. The Roe-D-Hoe® event is being planned as well to have contractors test their skills on the backhoe.

None of these accomplishments could have happened without the support and leadership of MOWA members and industry suppliers and manufacturers. "Come grow with us" by exhibiting at our annual convention and talk to the leaders in Minnesota's onsite wastewater industry. **We look forward to seeing you in Duluth on February 2-3, 2026.**

Vendor Information

Booth Registration includes

- 8' (deep) x 10' (wide) space
- Piping and drapes
- Sign for your company name
- 6-foot table and 2 chairs

Details

- Each booth space includes two (2) vendor representatives
- Additional vendor representative registrations are available for \$150.

- Electrical Power – Additional Cost.
- Order Electric through DECC on their website here: <https://decc.org/exhibitor-info-resources-exhibit/online-ordering/>

Freight Handling Information

Exhibit materials may be shipped to the DECC no more than seven days prior to the first scheduled move-in day. Freight deliveries will be accepted Monday-Friday from 8am-3:30pm. Please refer to the Drayage Service/Freight Handling Form for rates and information. Materials should be labeled as followed:

DECC

Deliver to Door 9

MOWA Convention – Booth Number & Name

350 Harbor Drive

Duluth, MN 55802-2698

2026 MOWA Convention Registration

February 2-3, 2026



Booth Display Rules

1. Trade Show Set-up/Tear-down Schedule:

- Booth set-up: Sunday, February 1 from 3:00 PM - 6:00 PM & Monday, February 2 from 7:30 AM - 11:00 AM
- Tear-down: Tuesday, February 3 from 7:30 AM - 12:00 PM

2. Booth Display Time

- Trade Show – opens Monday, February 2 from 12:00 PM – 2:30 PM
- Trade Show – open from 4:10 PM – 6:30 PM on February 2
- Evening Entertainment will continue at Hoops Brewery from 6:30 PM – 11:00 PM.

3. Space

- No portion of the booth area may be sublet or assigned to any other firm or person(s).

4. Space Assignments

- Booth and/or rig space assignments are made on a first come, first serve basis. Indicate your first and second choice for booth space.
- The Exhibitors application form offers you the opportunity to indicate competitors you would prefer not to be placed next to. No private room displays. Hosting Association reserves the right to alter Trade Show layout and vendor location. (See floor plan for booth space layout at page 3)

5. Fire/Safety Codes

- Each booth operator must comply with all federal, state, local and Resort fire and safety codes.

6. Insurance

- It is agreed that in no case shall MOWA or their officers or directors be responsible for any loss, theft, damage by fire, or injury to any person or article.

7. Liability

- Each booth operator will be responsible for the space leased during the convention and will keep it free from hazards to persons on the premises. MOWA will not be responsible for any injury that may occur to booth operators, their associates or employees.

8. MOWA Scholarship Auction

- All exhibitors are required, as part of their booth fee, to either become a scholarship sponsor or provide an “industry related item” of at least \$75.00 in value to be auctioned off at the convention’s silent auction. All proceeds will benefit the MOWA Scholarship Program.
- All auction items will be collected by MOWA and displayed in a central location in the Exhibit Hall. The exhibitor providing the item will be named on each item. Examples of items for the auction – pumps, safety equipment, filters, control panels. No vendor advertising items, please.
- Exhibitors may elect to pay a \$75.00 donation fee in lieu of the Auction Item. The Convention Committee will then purchase an auction item on your behalf. Fee must be paid at time of booth registration.
- Additional scholarship sponsorship information available on page 4.
- Additional Vendor Sponsorship opportunities are available, see page 4 for additional details.

For additional questions/information about the convention, contact MOWA at:

Phone: 612-361-9629 Email: mowaexec@gmail.com Website: www.mowa-mn.com

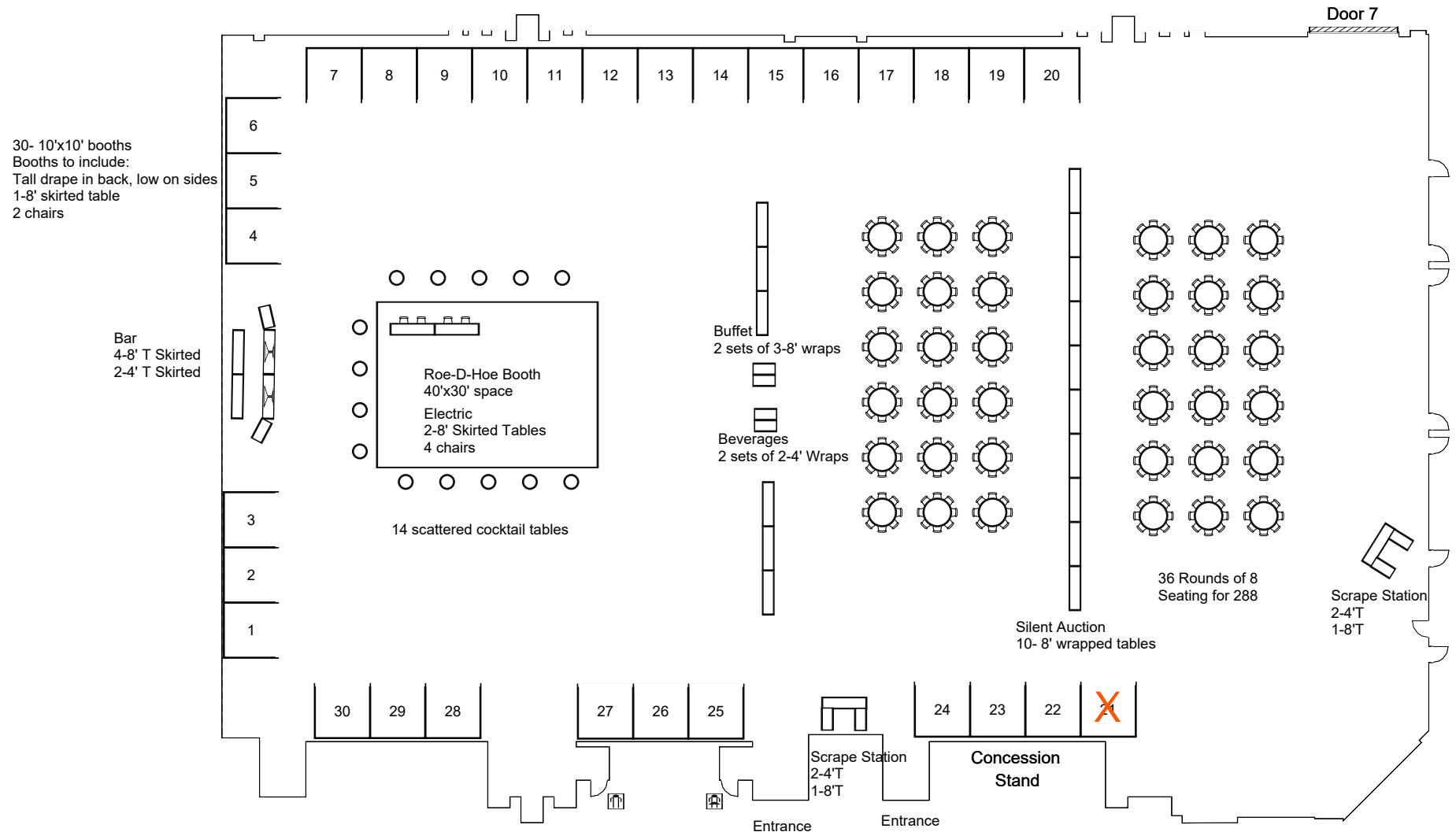
Reserve your Hotel Room! Room block available at Canal Park Lodge.

Canal Park Lodge – Phone Reservations only: 218-279-6020; mention the MOWA Room Block

\$119/night or \$129/night + taxes

MOWA Convention February 1-3, 2026

South Pioneer Hall



Booths marked with red "X" are reserved. See next page.

See most up to date layout on MOWA website.

MOWA Booth Assignments

Area along wall adjacent to Door 7 is reserved for Large Equipment vendors.

Booths on the layout will be marked with a RED X if they are reserved.

Booth Number	Company Name
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	Minnesota Highway Patrol – Jeff Shay
22	
23	
24	
25	
26	
27	
28	
29	
30	

2026 MOWA Convention Registration

February 2-3, 2026



Sponsorship Opportunities!

Vendor Scholarship Sponsor

Historically, MOWA has conducted a live Auction at its convention to support our scholarship efforts. However, with several members and vendors requesting a variety of opportunities to support this endeavor, we have created the following Sponsorship levels! As a bonus, for our generous sponsors, we are providing great advertising opportunities at each level!

- \$100 – Bronze Sponsor: Acknowledgement on Conference Signage
- \$250 – Silver Sponsor: Acknowledgement on Conference Signage and in Conference Packet
- \$500 – Gold Sponsor: Acknowledgement on Conference Signage and in Conference Packet, and on MOWA Website
- \$750 – Platinum Sponsor: Acknowledgement on Conference Signage and in Conference Packet, and on MOWA Website, plus a link to your business website
- *In lieu of cash sponsorship donations, vendors may opt to donate a Silent Auction item of equal or greater value as their sponsorship at their desired level.

Event Sponsorship

Event sponsorship is greatly appreciated; this is an optional convention fee. Sponsors will be acknowledged in the Convention Program and large printed signs. Multiple sponsors accepted for each sponsorship type.

- \$700.00 – Breaks for both days
- \$800.00 – Continental Breakfast for both days
- \$900.00 – Lunch for both days
- \$1,000.00 – Welcome Reception Sponsorship at Canal Park Brewery – evening of February 1
- \$1,000.00 – Social at Hoops Brewery Evening Event Sponsorship – evening of February 2

This sponsorship will be recognized as our sponsor for catered food at the brewery and our entertainment! This sponsor will receive a special sign for their booth as a supporter of this event!

Registration Form for Exhibitors (p. 1)



Contact Person for Registration:

Company Name: _____ (As it should appear on Exhibitor Sign)

Address: _____ City/State/ZIP: _____

Phone: _____ Email: _____

Exhibitor Conference Fees	Price:	Quantity:	Total:
MOWA Member - First Booth Space	\$700.00	_____	_____
Booth Representatives: 1. _____ 2. _____			
Non-MOWA Member - First Booth Space *includes MOWA Membership (\$340); Fill out membership form for each person – see form on page 9	\$1,040.00	_____	_____
Booth Representatives: 1. _____ 2. _____			
Additional Booth Spaces (price/booth) (2 reps per booth)	\$350.00	_____	_____
Booth Representatives: 1. _____ 2. _____			
Additional Booth Representatives	\$150/person	_____	_____
Booth Representatives: 1. _____ 2. _____			
Preferred Booth(s) Placement: 1 st : _____ 2 nd : _____ Not placed next to: _____			
Required - Silent Auction Donation OR Scholarship Sponsorship			
Silent Auction (\$75 Donation or Item): Please include item description: _____	\$75.00	_____	_____
Scholarship Sponsorship Levels			
Bronze Sponsor	\$100.00	_____	_____
Silver Sponsor	\$250.00	_____	_____
Gold Sponsor	\$500.00	_____	_____
Platinum Sponsor	\$750.00	_____	_____
Event Sponsorships			
Breaks (both days)	\$700.00	_____	_____
Continental Breakfast (both days)	\$800.00	_____	_____
Lunch (both days)	\$900.00	_____	_____
Welcome Reception at Canal Park Brewery – February 1	\$1,000.00	_____	_____
Social at Hoops Brewery Event Sponsorship	\$1,000.00	_____	_____

Registration Form for Exhibitors (p. 2)



Convention Contact Person: _____

Email: _____ Phone: _____

2026 Convention Registration Total: _____

Must be received by 12/15/2025

LATE FEE: \$100.00 late fee will be charged if received after 12/15/2025. Refund policy: Written notice of cancellation must be received prior to 1/10/2026. 50% refund will be given less a \$25 processing fee.

WAIT! Add on advertising for the Little Digger Newsletter that sends out 3 issues per year to the MOWA Membership! Take advantage of this opportunity to stay in front of your customers year-round!

Little Digger Advertising - Full Year

(3 Issues)

	Price	Selection
Full Page	\$1,200.00	_____
Half Page	\$900.00	_____
Quarter Page	\$480.00	_____

Grand Total

Convention Registration Total: _____

Little Digger Advertising Total: _____

Grand Total: _____

Payment Options:

_____ Check will be mailed to MOWA

_____ QuickBooks Invoice Requested – pay online!

MOWA will email an invoice upon receiving this completed form.

Please email your completed registration to MOWA: mowaexec@gmail.com. (Include both pages!)

If you require a w9, please email MOWA.

Mailing check? Please also email a copy of the form.

MOWA Mailing Address:

MOWA
5865 Neal Ave N
PMB #341
Stillwater, MN 55082

I agree to indemnify and hold harmless Minnesota Onsite Wastewater Association (MOWA), from any and all liability, loss, damage, or expense from any incident which may arise while attending any portion of the 2026 MOWA Annual Convention. If applies, I authorize any photos taken of me at this event to be published in MOWA's Little Digger and/or other MOWA-related promotional materials.

Signature: _____ Date: _____

Little Digger Advertising



Little Digger

The MOWA newsletter is sent out to MOWA members by print that request it and available online through our website. Each year we reach our 400+ membership with news and updates about the onsite wastewater industry. Don't miss this great opportunity to reach customers year-round!

Advertising Copy Criteria

- Ads may be printed as 1-color (black only), 2-color; or 4-color (CMYK) for the Little Digger
- Artwork should be "press ready." A fee of \$50 per hour will be billed if graphic design work is required.
- Little Digger color ads should be submitted as .pdf files and should be saved in the CMYK "High Quality" or "Press Ready" format. Please embed all fonts and DO NOT subset fonts. Please make sure images are not RGB or Index color: images within the ads should be in a CMYK format. Art for the ads that are output as .pdfs should have text and images that are 300 dpi for best clarity.
- Black ink only ads should be submitted electronically as grayscale (not RGB, CMYK or Index), .pdf or .eps files. You may also want to place ads on an FTP site for us to retrieve.
- Send ads to mowaexec@gmail.com

Ad Dimensions:

Full Page Ads - 9.8" (h)	x	7.3" (w)
1/2 Page Ads- 4.9" (h)	x	7.3" (w)
1/4 Page Ads - 4.9" (h)	x	3.57" (w)

Little Digger Issue	Ad Copy Due Date
April 2026	March 15, 2026
July 2026	June 15, 2026
December 2026	November 5, 2026



2026 MEMBERSHIP APPLICATION

Membership:

☐ Renewal

☐ New Member

☐ Individual Member

\$240 (1 person)

☐ Business Group /Government Unit

\$340 (up to 5 people; \$100 /person after 5)

☐ Student

\$140 (1 person)

☐ Life-time

☐ Honorary

Note: Your MOWA Membership includes one NOWRA membership

Memberships are based on calendar year - After July 1st, new members pay \$140-individual / \$190-business or gov't groups for remainder of 2026

Individual/Group Contact: This person will be listed as the NOWRA member on the Septic Locator website. They will be listed first in all MOWA publications. Please print clearly.

1st Member _____ Company Name _____

Address _____ City/State/Zip _____

Title _____ Phone _____ Mobile/800# _____ Fax _____

Email _____ Website _____ County _____

Circle the counties you work in: Needed for Directory and website.

Statewide..... 88	Clay 14	Hubbard 29	Marshall 44	Pipestone 59	Steele 74
Aitkin 1	Clearwater 15	Isanti 30	Martin 45	Polk 60	Stevens 75
Anoka 2	Cook 16	Itasca 31	McLeod 46	Pope 61	Swift 76
Becker 3	Cottonwood 17	Jackson 32	Meeker 47	Ramsey 62	Todd 77
Beltrami 4	Crow Wing 18	Kanabec 33	Mille Lacs 48	Red Lake 63	Traverse 78
Benton 5	Dakota 19	Kandiyohi 34	Morrison 49	Redwood 64	Wabasha 79
Big Stone 6	Dodge 20	Kittson 35	Mower 50	Renville 65	Wadena 80
Blue Earth 7	Douglas 21	Koochiching 36	Murray 51	Rice 66	Waseca 81
Brown 8	Faribault 22	Lac qui Parle Lake 37	Nicollet 52	Rock 67	Washington 82
Carlton 9	Fillmore 23	Lake 38	Nobles 53	Roseau 68	Watonwan 83
Carver 10	Freeborn 24	Lake of the Woods 39	Norman 54	Scott 69	Wilkin 84
Cass 11	Goodhue 25	Le Sueur 40	Olmsted 55	Sherburne 70	Winona 85
Chippewa 12	Grant 26	Lincoln 41	Otter Tail 56	Sibley 71	Wright 86
Chisago 13	Hennepin 27	Lyon 42	Pennington 57	St. Louis 72	Yellow Medicine 87
	Houston 28	Mahnomen 43	Pine 58	Stearns 73	

Information: (Check all that apply)

☐ Installer ☐ Pumper ☐ Designer ☐ Inspector ☐ Gov't Regulator ☐ Educator ☐ Service Provider ☐ Student
☐ Soil Scientist ☐ Professional Engineer ☐ Manufacturer ☐ Operator/Maintenance ☐ Supplier ☐ Other: _____

Additional Business/Government Members:

2nd Member _____ Title _____ County _____

Address _____ City/State/Zip _____

Phone _____ Mobile/800# _____ Fax _____ Email _____

3rd Member _____ Title _____ County _____

Address _____ City/State/Zip _____

Phone _____ Mobile/800# _____ Fax _____ Email _____

(Please list additional business/government group members on separate sheet with complete contact information.)

Publications: Would you prefer receiving 'Little Digger' newsletters via ... ☐ Regular Mail ☐ Electronically

We currently send one publication per address to business/government groups. Contact the MOWA office if you'd like additional copies.

Additional NOWRA Memberships: MOWA membership fees include one NOWRA membership per company/organization. List names of members who want additional NOWRA memberships here: Cost - \$40 per person.

2) _____ 3) _____ 4) _____ 5) _____

Payment: (Please print) MOWA Membership \$ _____ + Add'l NOWRA Memberships = **Amount: \$** _____

☐ Check enclosed (Payable to MOWA) ☐ VISA ☐ MasterCard

Card Number: _____ CVV: _____ Expiration Date: _____ Cardholder Name: _____

Signature: _____ Date _____

MOWA, 5865 Neal Ave. N, PMB #341, Stillwater, MN 55082

Phone: 612.361.9629

NOTE: Dues payable to MOWA are not deductible as a charitable contribution but may be deductible as an ordinary and necessary business expense.

MOWA estimates that 10% of your MOWA dues are used for governmental affairs issues and therefore are not deductible.